



To: Bid Participants
From: Michael Rozniak
Re: Equipment Bids for 2005
Date: April 29, 2005

This year's Audio Visual bid is in effect for 180 days. It will run from 5/1/05 to 10/31/05. Equipment bid specifications have been included with this information package to help you make your selection.

When ordering equipment from the vendor, be sure to specify **“as per OCM BOCES bid RFB-25-38”** on your purchase order. The proper information for ordering is included on the vendor page, please read it carefully. **Shipping to your individual district is included for all items on the bid, which will increase your savings. This year the savings, based on average pricing - not retail - is over \$113,000.00**

We try to maintain some flexibility in the timetable. Vendors often wait to receive as many orders as possible before placing their order with the manufacturer, in order to receive quantity pricing. On the other hand many schools will order after the bid expires and some vendors will still honor bid pricing, so there is some give and take. If your equipment is not received 30 days after your order is sent from your business office contact the vendor. If you still have difficulty please contact me at 315- 431-8565 or mrozniak@ocmboces.org

Upon receipt of your equipment please check it for damage and test it. It is much easier to replace defective equipment if it is not painted, marked, or stenciled with a school ID. Contact the vendor immediately if there is a problem.

Thank you for using the OCM BOCES bid program.

This information will also be found at our web site: <http://crc.ocmboces.org>

OCM BOCES BID PRICE AND VENDOR LIST

RFB# 25-38 AUDIO VISUAL BID

Item 1 Zenith C32F43 32" Monitor/Receiver
482.00

Ray Supply
871 Route 9
Queensbury, NY 12804
Sheila Mender 518-792-5848

Item 2 Zenith C27F43 27" Monitor/Receiver
297.00

Ray Supply
871 Route 9
Queensbury, NY 12804
Sheila Mender 518-792-5848

Item 3 Panasonic DMR-E85HS DVD Recorder
355.00

B&H Photo
420 9th Ave.
NY, NY 10001
800-947-8003
Joseph Lebowitz Ext 2631

BID REFERENCE # 138337870
USE THIS # WHEN ORDERING from B&H

Item 4 Zenith DVB-412 DVD Player
48.90

B&H Photo
420 9th Ave.
NY, NY 10001
800-947-8003
Joseph Lebowitz Ext 2631

BID REFERENCE # 138337870
USE THIS # WHEN ORDERING from B&H

Item 5 Zenith VCS442 VCR
57.89

Modern Electronics
10 Railroad St.
Victor, NY 14564
585-924-1720
Don Betsinger

Item 6 Panasonic PV-D4744S DVD/VCR
107.90

B&H Photo
420 9th Ave.
NY, NY 10001
800-947-8003
Joseph Lebowitz Ext 2631

BID REFERENCE # 138337870
USE THIS # WHEN ORDERING from B&H



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Item 7 Mitsubishi EX100U XGA Video Projector
1289.00

CDW Government, Inc.
2 Enterprise Drive, Suite 404
Shelton, Ct. 06484
800-508-2394 Ext. 87014
Ralph Sharkis

Item 8 Mitsubishi ES100U SVGA Video Projector
977.00

CDW Government, Inc.
2 Enterprise Drive, Suite 404
Shelton, Ct. 06484
800-508-2394 Ext. 87014
Ralph Sharkis

Item 9 Kodak C340 Digital Camera w/ Dock
297.84

Concord Communications
26 Denise Place
Stamford, CT 06905
203-322-9322
Jerry Rich

Item 10 Sony DCR-HC21 Digital Video Camera
365.00

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B&H Photo
420 9th Ave.
NY, NY 10001
800-947-8003
Joseph Lebowitz Ext 2631

BID REFERENCE # 138337870
USE THIS # WHEN ORDERING from B&H

Item 11 Sony VCT-D580RM Tripod
52.90

B&H Photo
420 9th Ave.
NY, NY 10001
800-947-8003
Joseph Lebowitz Ext 2631

BID REFERENCE # 138337870
USE THIS # WHEN ORDERING from B&H

Item 12 Panasonic PV-L354 Camcorder
217.00

Visual Interactive Dynamics
8400 Westglen Dr.
Houston, TX 77063-6312
800-833-1970
Ray Morris

Item 13.	ADS-FEN128 Scan converter 89.65	Long's Audio Visual 2630 5 th Ave South Irondale, AL 35210 800-633-4984 Dana Askew
Item 14	Davis & Sanford XT3 w/ f10 head tripod 89.0	Adorama 42 W. 18 th St. NY, NY 10011 888-582-2500 Ext. 2210 Izzy Friedlander
Item 15	Eiki 7070a Cassette/CD Player 179.75	Pyramid School Products 6510 North 54 th Street Tampa, FL 33610-1908 800-792-2644 Kenneth Miller
Item 16	Califone 5262 Cassette Recorder 64.95	Pyramid School Products 6510 North 54 th Street Tampa, FL 33610-1908 800-792-2644 Kenneth Miller
Item 17	Eiki 3870 Overhead Projector 132.57	Ray Supply 871 Route 9 Queensbury, NY 12804 Sheila Mender 518-792-5848
Item 18	Califone 2924AV AV headset 5.49	Pyramid School Products 6510 North 54 th Street Tampa, FL 33610-1908 800-792-2644 Kenneth Miller
Item 19	Califone 3060AV Multimedia Headset 5.79	Pyramid School Products 6510 North 54 th Street Tampa, FL 33610-1908 800-792-2644 Kenneth Miller
Item 20	Bretford TVLM27RBK 27" wall mount w/ VCR bracket 105.51	Video Services of America 6929 Seward Ave. Lincoln, NE 68507 800-888-2140



Item 21 Luxor TVW44/LSS-2 44" TV Cart
98.0 Concord Communications
26 Denise Place
Stamford, CT 06905
203-322-9322
Jerry Rich

Item 22 Luxor TVW48/LSS-2 48" TV Cart
98.00 Concord Communications
26 Denise Place
Stamford, CT 06905
203-322-9322
Jerry Rich

Item 23 Luxor TVW54/LSS-2
100.50 Concord Communications
26 Denise Place
Stamford, CT 06905
203-322-9322
Jerry Rich

Item 24 Wilson 26E AV Cart
53.98 Troxell Communications
1623 Military Rd. #529
Niagara Falls, NY 14304
800-578-8858
Joel Ryan

Item 25 Wilson 34E AV Cart
66.15 Troxell Communications
1623 Military Rd. #529
Niagara Falls, NY 14304
800-578-8858
Joel Ryan

Item 26 Bretford 42-E4 42" AV cart
71.03 Video Services of America
6929 Seward Ave.
Lincoln, NE 68507
800-888-2140

Item 27 Dalite Classrite 70 x 70 wall screen
43.15 Presentation Essentials
P.O. Box 8074
Syracuse, NY 13217
315-424-0745
Kathy Hanley



Item 28	Dalite Classrite 60 x 60 wall screen 41.15	Presentation Essentials P.O. Box 8074 Syracuse, NY 13217 315-424-0745 Kathy Hanley
Item 29	Dalite 7263 PM8-41E 41" TV cart for 32-36" televisions 159.05	Troxell Communications 1623 Military Rd. #529 Niagra Falls, NY 14304 800-578-8858 Joel Ryan
Item 30	Dalite 72263 70 x 70 tripod screen 81.07	Troxell Communications 1623 Military Rd. #529 Niagra Falls, NY 14304 800-578-8858 Joel Ryan
Item 31	Bretford ECILS2-BK data projection cart 105.99	Pyramid School Products North 54 th Street Tampa, FL 33610-1908 800-792-2644 Kenneth Miller
Item 32	GoVideo VR5940 DVD/VHS recorder 296.90	B&H Photo 420 9 th Ave. NY, NY 10001 800-947-8003 Joseph Lebowitz Ext 2631 BID REFERENCE # 138337870 USE THIS # WHEN ORDERING from B&H
Item 33	Mitsubishi PROJ-UCM video projector mount 141.35	Presentation Essentials P.O. Box 8074 Syracuse, NY 13217 315-424-0745 Kathy Hanley
Item 34	Elmo HV-5100XG Visual Presenter 1883.20	Video Services of America 6929 Seward Ave. Lincoln, NE 68507 800-888-2140



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1. 32” Stereo Color Television Monitor/Rec.

Features shall include:

1. 1 S video input connector
2. Stereo Audio Amplifier 14 watts
3. 4:3 Aspect ratio
4. On screen display menu
5. Parental lockout of channels
6. Separate audio and video inputs
7. Multi-brand remote control
8. V-chip technology
9. Flat tube screen

Zenith C32F34

2. 27" Stereo Color Television Rec/Monitor

Features shall include:

1. 1 S video input connector
2. Stereo audio amplifier 20 watts
3. Separate audio and video inputs
4. On screen display menu
5. Parental lockout of channels
6. Multi-brand remote control
7. V-chip technology
8. Flat tube screen

Zenith C27F43

3. DVD Recorder

1. Records DVD-RAM and DVD-R discs
2. Progressive Scanning
3. CD-R/RW Playback
4. S-video and Video input
5. Built-in TV tuner
6. Component video out
7. Record modes XP/SP/LP/EP/FR
8. 120 GB Hard Drive
9. S video and video out

Panasonic DMR-E85HS



4. DVD Player

1. Plays DVD-Video, CD-Audio, CD-R, RW
2. 4x - 16x moveable zoom
3. Progressive scan
4. Video, S video and composite outputs
5. 2 sets of audio outputs
6. DVD remote control
7. 4: 3/ 16: 9 capability
8. 10-bit video DAC

Zenith DVB412

5. VHS VCR

Features shall include:

1. 4 head video system
2. Automatic head cleaner
3. Automatic clock setting
4. 19 Micron Heads
5. On screen programming
6. Commercial skip feature

Zenith VCS442



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6. DVD PLAYER / VHS RECORDER

Features shall include:

1. Progressive scan technology
2. Aspect Ratio Correction
3. Variable High Speed Scan
4. MP3 Decoding
5. 4 Head Hi-Fi Stereo
6. Auto Clock Set system
7. Front AV Jacks
8. Composite, Component and S Video out
9. RF in and out connectors

Panasonic PV-D4744S

7. Video Projector

Features shall include:

1. DLP display type
2. XGA 1024 x 768 resolution
3. 2 RGB inputs, 1 svideo input, 1-RGB output, 1- audio output
4. 3000 hour lamp life
5. 2 levels of light output to conserve lamp life
6. Manual zoom lens and focus control
7. Wireless remote control , cables and case.
8. Contrast ratio 2000:1
9. 3 year warranty parts and labor
10. 2000 lumens light output
11. 3 year express replacement
12. 90 day or 300 hour lamp replacement

Mitsubishi EX100U

8. Video Projector

Features shall include:

1. DLP display type
2. True SVGA 800 x 600 resolution with compression for 1024 x 768 -sxga
3. RGB inputs, 1 svideo input, 1-RGB output, 1- audio output
4. 5000 hour lamp life
5. 2 levels of light output to conserve lamp life
6. Manual zoom lens and focus control
7. Wireless remote control , cables and case.
8. Contrast ratio 2000:1
9. 3 year warranty parts and labor
10. 2000 lumens light output
11. 2 year express replacement
12. 1 year or 1000 hour lamp replacement

Mitsubishi ES100U

9. Digital Camera with Camera Dock

Features shall include:

1. LCD color review panel
2. Built in flash
3. 15x total zoom (3x optical, 5x digital zoom)
4. Auto/ manual settings
5. Built in self timer
6. 5.0 megapixel resolution
7. **Additional 128 MB SD card (may be generic) must be included.**

Kodak Easyshare Travel Kit # 1318047 must be included

DOCKING STATION MUST BE INCLUDED

Kodak Digital Camera C340 with docking station

10.. DIGITAL MINI DV CAMCORDER

1. 20x optical zoom
2. USB connector
3. Firewire connector
4. Anti shake circuitry
5. 500 lines of video resolution
6. 2.5 inch lcd display
7. Infrared night shooting system
8. **SOFT CARRY CASE MUST BE INCLUDED**

SONY DCR-HC21



11. DIGITAL CAMCORDER TRIPOD

1. Remote controls in the tripod grip
2. Expands from 17.5 inches to 45 inches in height
3. Adjustable elevator mechanism

SONY VCT-D580RM



12. VHS-C CAMCORDER

1. VHS-C Format
2. 700x Digital Zoom
3. 20x optical zoom
4. Digital Image Stabilization
5. Color LCD Monitor

**Must include battery, charger/adaptor and Full size VHS tape Adapter
for use in VHS players**



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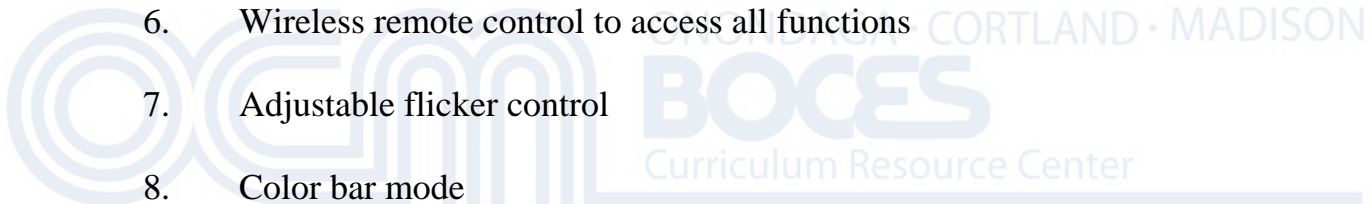
Panasonic PV-L354

13. Computer to TV monitor converter

Features shall include:

1. Compatible with both PC and MAC platforms
2. Connections for monitor input (composite) and S video
3. 1024 x 768 resolution
4. Zoom and pan controls
5. Full screen and horizontal underscan and overscan controls
6. Wireless remote control to access all functions
7. Adjustable flicker control
8. Color bar mode
9. Include all cables and adapters

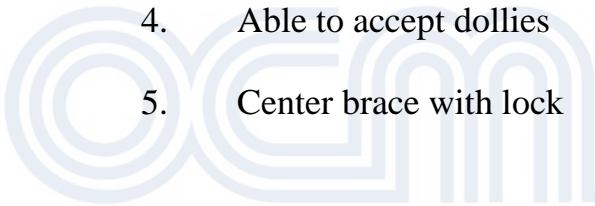
ADS-FEN128



14. Tripod with fluid head

Features shall include:

1. Height 23 ½” to 64”
2. Load capacity 15 pounds
3. Fixed fluid head
4. Able to accept dollies
5. Center brace with lock



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Davis and Sanford XT3 tripod with F-10 head

15. Combination Cassette Recorder/Player and CD Player

Features shall include:

1. Amplifier with 7 watts output
2. Two 4" round built in speakers
3. Record audio tapes directly from the CD player
4. Left and right balance control
5. Two ¼" external speaker jacks
6. Tape counter
7. 5 position student headset listening center

Eiki 7070A

16. Cassette Tape Recorder

Features shall include:

1. Minimum of 5 watts audio RMS
2. 7 ¼" phone jack outputs for headphones
3. Minimum 5" speaker
4. Auto level control
5. Built in microphone
6. Aux. Input jack and remote microphone jack
7. External speaker jack

Califone 5262AV

17. Overhead Projector

Features shall include:

1. Die cast aluminum arm and platen
2. Steel body construction
3. Thermal fuse protection
4. 10" x 10" aperture
5. 360 watt lamp
6. Corner post position
7. Safety interlock switch
8. Sealed head
9. 14" f/3.5 2 element projection lens
10. Threaded platen for accessories
11. Lamp changer

Eiki 3870A

